

Choosing the right MSP is critical to ensure the efficient and effective management of your IT infrastructure.

A "MSP" is an acronym for Managed Service Provider, an IT services company that manages the IT infrastructure and IT processes for businesses of all sizes.

More than ever organisations are using MSPs to augment or outsource their IT services and choosing a MSP for the long term is a decision that no business leader or CIO should take lightly; after all, these providers are responsible for incredibly important data that many businesses rely on for daily practices

A good choice helps a business grow and avoids pitfalls. A poor one can waste company and time money on poor technology choices and open your organization up to dangerous security, technology and operational risks.

INFO-TECH CONSULTING SERVICES BUILDS STRATEGIES TO ENABLE YOUR BUSINESS TO SELECT, MANAGE AND SUCCEED WITH MANAGED SERVICE PROVIDERS (MSPs).

CONSIDER THIS:

41%

Of companies indicate they are lacking the IT expertise required to fully adopt cloud within their organization.

70%

of CIOs focused on growth plan to partner extensively for expertise rather than doing everything in-house

60%

MSPs go out of business within 6 months of a cybersecurity attack, leaving businesses at risk

OUR MANAGED SERVICE PROVIDER STRATEGY AND CONSULTING WILL ALLOW YOUR COMPANY TO:

- ✓ Develop a joint MSP and IT roadmap
- ✓ Understand the MSPs business quality
- ✓ Align business operations to your technology strategy
- ✓ Avoid contract pitfalls
- ✓ Understand the MSPs technology quality
- ✓ Establish a solid MSP relationship
- ✓ Understand the MSPs service quality
- ✓ Establish a MSP/Business operating model

OUR APPROACH: HOW INFO-TECH CONSULTING ENABLES MANAGED SERVICES SUCCESS:

ANALYSIS

- Define the **MSP/Organization scope**, status and dependencies
- Understand the **MSP catalogue of services; SWOT**
- Pinpoint current **goals of your company**, and priorities
- Understand the **MSPs Master Services Agreements** and associated Service Level Agreements

STRATEGY

- Define **MSP role** within the corporation
- Confirm **MSP services** available to the organization
- Develop **MSP/Organization operating** procedures
- Define the strategy **to manage your Managed Service Provider**

DELIVERY

- Publish MSP\IT Roadmap
- Publish **operating**, policies, strategies, activities and procedures
- Finalize MSA and SLA guidelines with MSPs
- **Manage the managed\co-managed transition**

For more on how we can help ensure your organization has the right plan in place for disasters big and small, please contact us at: consultingsales@infotech.com